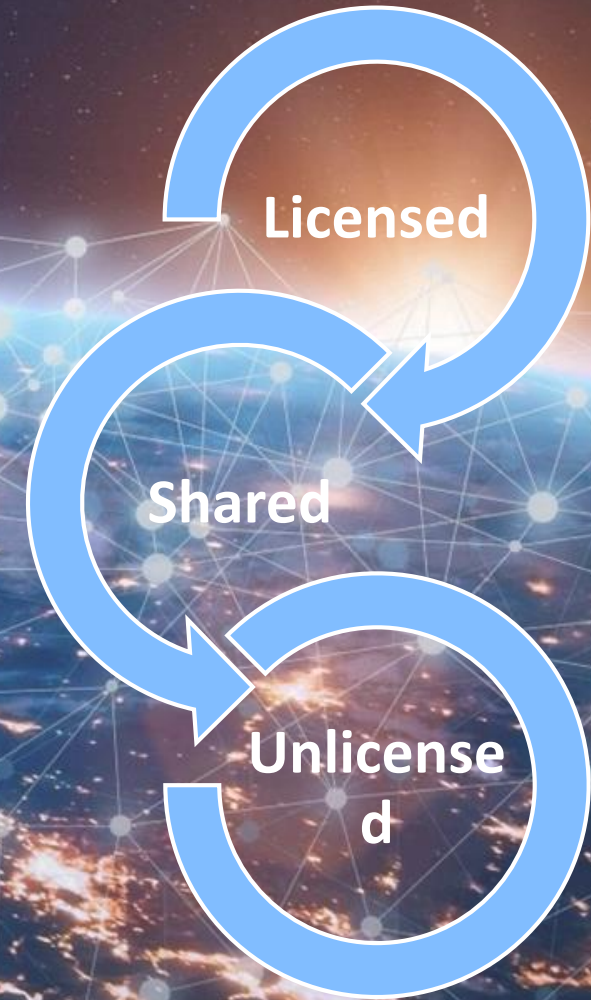


5G → Road to Realization

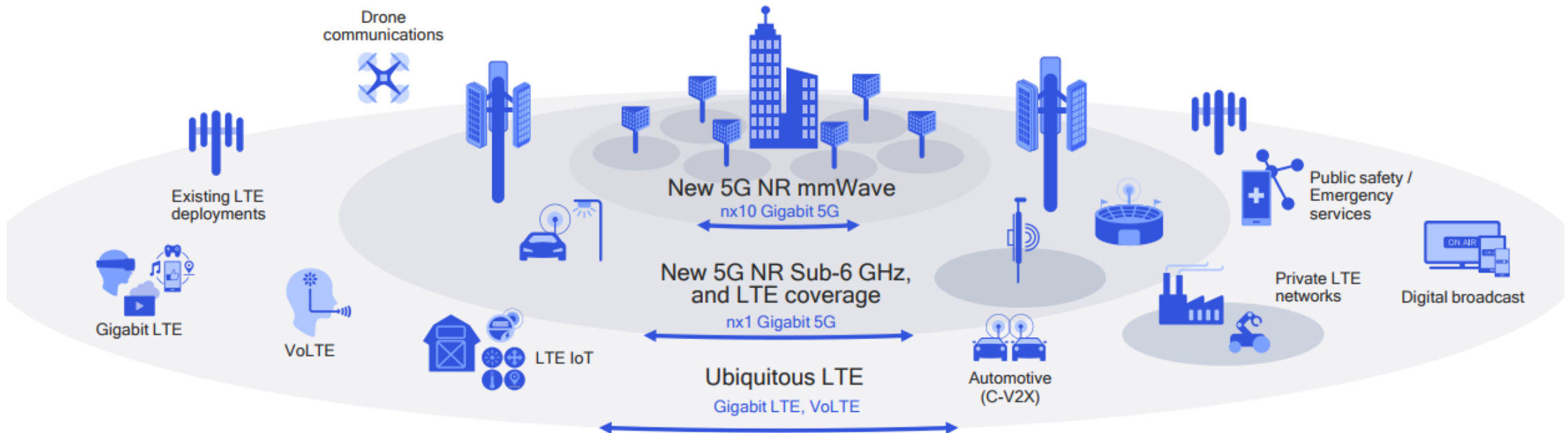
It is going to change the world.... Or is it?



5G Spectrum Segments

mmWave
Mid-Band
Low-Band

	Ultra High Capacity	High Capacity	Macro Footprint	Small cell Footprint	Fixed Wireless Access	Mobile Access
mmWave	●			●	●	
Mid-Band		●	●	●		●
Low-Band		●	●			●

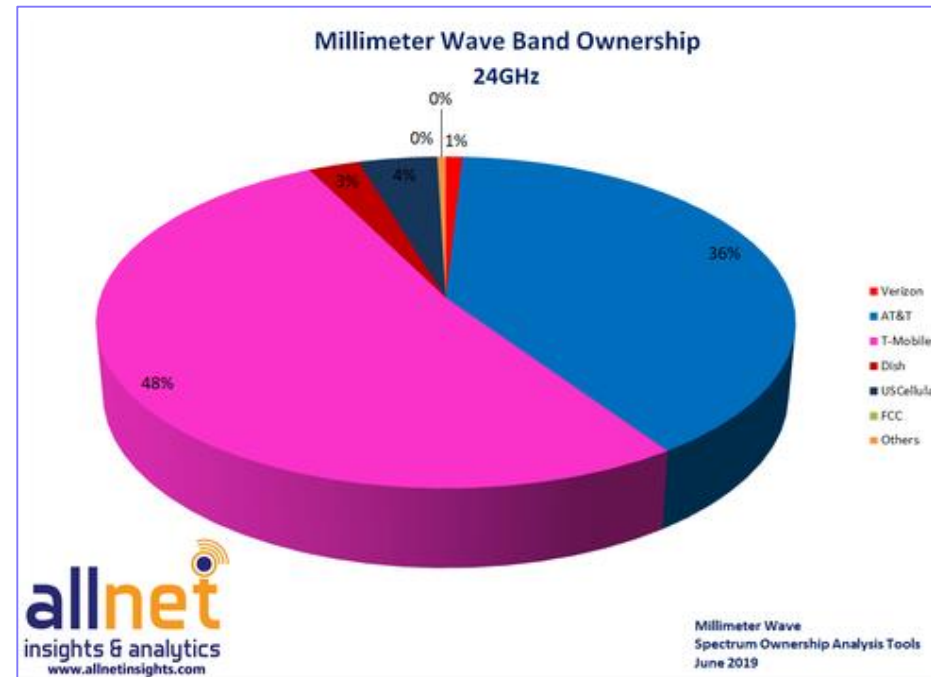
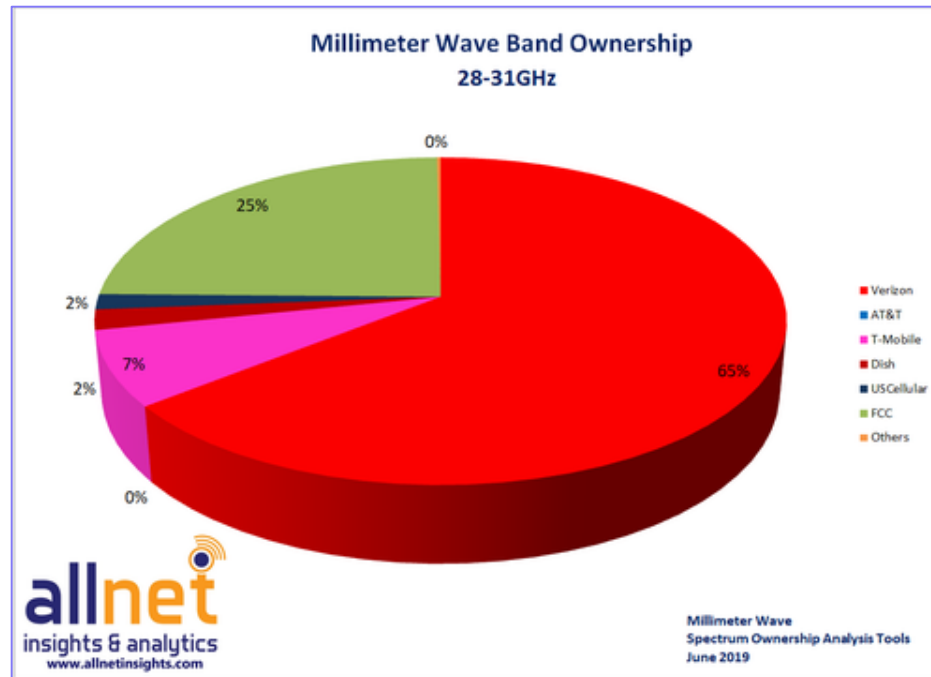


Source: Qualcomm Accelerating the mobile ecosystem expansion in the 5G Era with LTE Advanced Pro

5G Spectrum – Who owns what?

Bands	N41 2.5 GHz	N260 39 GHz	N261 28 GHz (US)
Verizon Wireless			TDD
AT&T		TDD	
Sprint	TDD		
T-Mobile			TDD

- Verizon owns most of 28GHz
- T-Mobile and AT&T won additional 24GHz spectrum in recent auctions
- Sprint owns in most of the market over 150MHz of Band-41 (2.5GHz)



5G – Latest Market Launches



Current Markets



2019 Plan

- | | | |
|-------------------|-------------|-----------------|
| •Atlanta | •Boston | •Houston |
| •Chicago | •Charlotte | •Indianapolis |
| •Denver | •Cincinnati | •Kansas City |
| •Detroit | •Cleveland | •Little Rock |
| •Indianapolis | •Columbus | •Memphis |
| •Minneapolis | •Dallas | •San Diego |
| •Providence | •Des Moines | •Salt Lake City |
| •St. Paul | | |
| •Washington, D.C. | | |
| •Phoenix | | |



- | | | |
|----------------|-----------------|-----------------|
| • Atlanta | • Louisville | • Raleigh |
| • Austin | • Nashville | • San Antonio |
| • Charlotte | • New Orleans | • San Diego |
| • Dallas | • New York City | • San Francisco |
| • Houston | • Oklahoma City | • San Jose |
| • Indianapolis | • Orlando | • Waco |
| • Jacksonville | | |
| • Las Vegas | | |
| • Los Angeles | | |



- Atlanta
- Cleveland
- Dallas
- Las Vegas
- Los Angeles
- New York

<https://www.androidpolice.com/2019/08/27/verizon-att-sprint-tmobile-5g-cities/>

Average Speeds

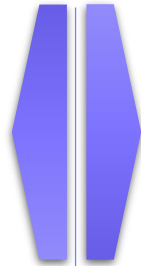
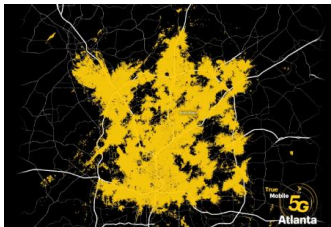
100Mbps +
300Mbps – 600Mbps



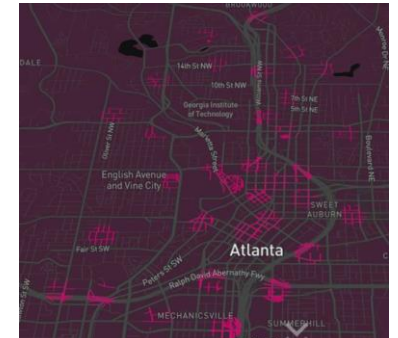
350Mbps +
600Mbps – 1Gbps

Coverage

Macro Type
Covering Entire city



Limited Pop-Corn
Hot-Spots



5G Market Segments

mmWave

Sub 6GHz

5G Fixed Wireless Access

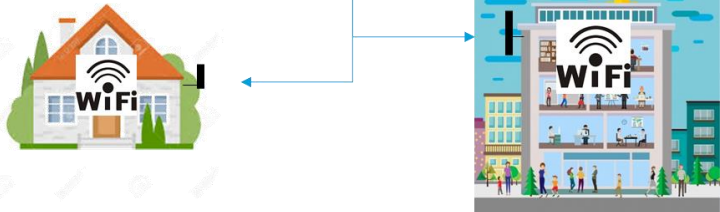
5G Mobile Access

Fiber- Backhaul

5G Site

5G Receiver

WiFi



Ultra High Capacity

Short Range

High Capacity

4G Footprint

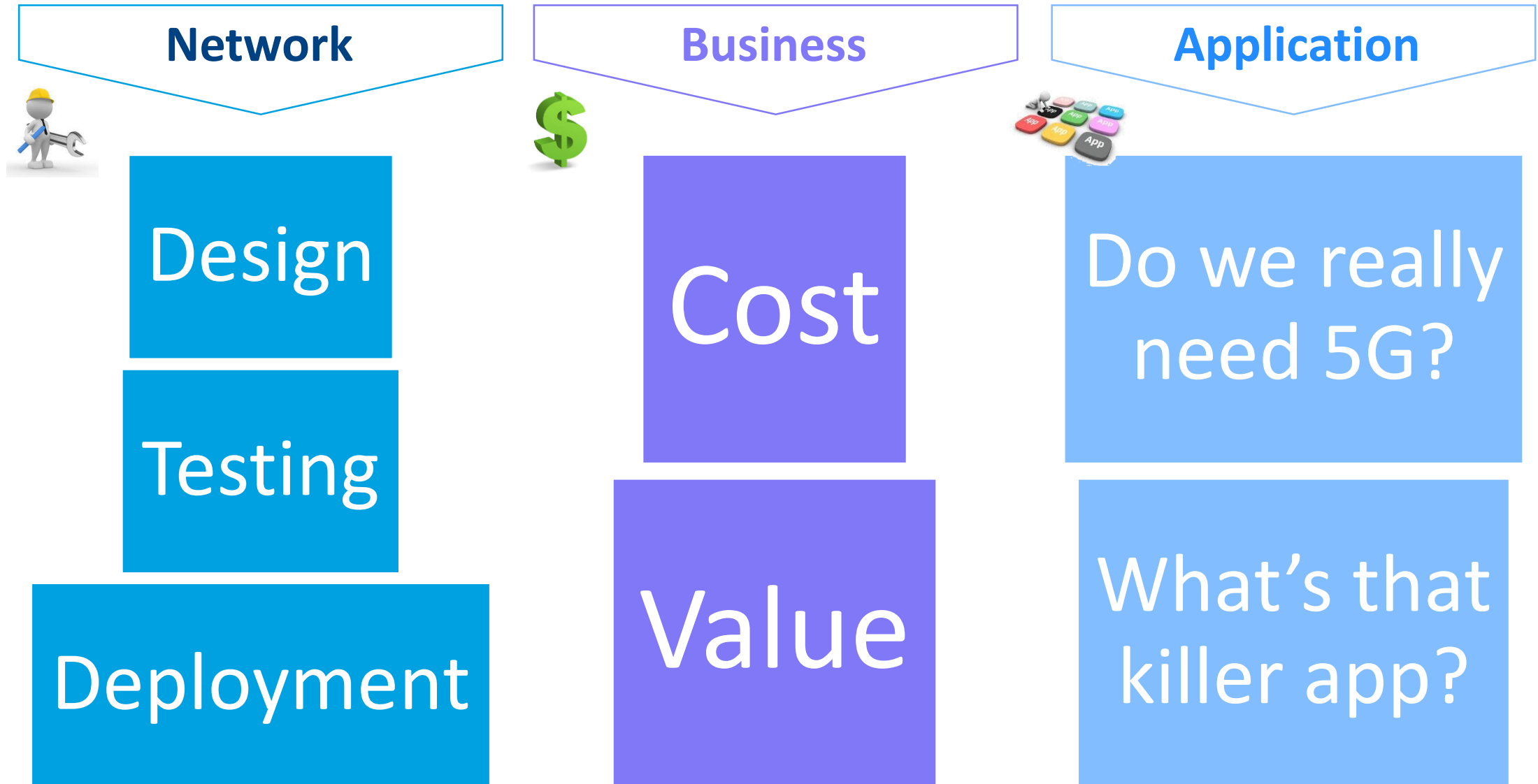


Massive + Critical Machine Type Communications

Massive machine market is expected to start in 2022+

- Broader footprint of 5G and it will take time to get there
- Current IoT market space getting there slowly where 5G efficiency & performance will be needed like V2X, UHD content, AR/VR and Machine critical communications

5G Realization - Challenges



Applications

Current Video

- Typical video applications need around 3Mbps – 5Mbps for HD playback on cellular devices. This number is 15Mbps – 25Mbps for UHD videos.

VR/AR

- VR and AR are the new way we will consume video in the coming future. The content is out there and is limited, so is the access to these devices.
- Typical VR experience with retinal 360 video will need around 600Mbps.
AR on the other will need much higher bandwidths for retina experience can reach out Gigabit speed requirements.
Low resolution AR needs around 25Mbps

New Connectivity

- IoT although already there will expand in the future along with V2X and Machine to Machine type communication.

Per GSMA 75% of consumption will be video by 2020

\$180 Billion industry By 2021



25 Billion Connected Devices By 2020



5G Realization Challenges - Network

Design

- ❑ From network design perspective the biggest challenge is the propagation characteristics for mmWave.
- ❑ Current design tools have been re-engineered and enhanced to accommodate and use ray tracing models but there are so many variables which can impact the quality of designed network.

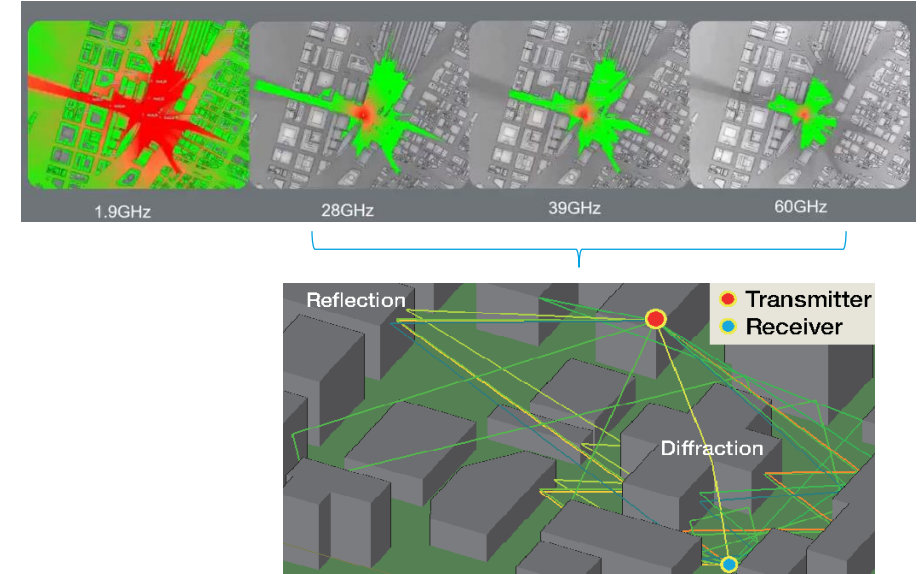
Testing

- ❑ Another biggest challenge is the ability to test these networks due to ultra high speeds which need to be pushed through.
- ❑ There needs to be ways to test these networks without stressing backhaul, some at site data emulators which can generate massive demands for the test devices.
- ❑ Switch of mindset from network towards consumer behavior-based testing.

Deployment

- ❑ There are two aspect here for 5G deployment Sub-6GHz and mmWave
- ❑ Sub-6GHz due to propagation characteristics will have least challenge from deployment perspective.
- ❑ You can use same macro sites, need lesser small cells. A perfect example in US is Sprint.
- ❑ mmWave has short range and pretty much line of sight and if you have designed your network well you can leverage diffraction and reflection to get it beyond LOS but still very limited
- ❑ In order to provide good footprint you will have to deploy around 10X small cells and macro may not be of any value unless targeting MDU which is FWA play.
- ❑ Deploying these tens of thousands of small cells is logistically challenging.

Source: Infovista



FCC

Federal Communications Commission

vs

States

STREAMLINE small cell deployment act

- Permits must be approved or denied on publicly available criteria that are reasonable, objective, and non-discriminatory.
- Small cell applications may be denied or regulated for objective and reasonable structural engineering standards, safety requirements or aesthetic or concealment requirements.
- Applications must be acted on no later than 60 days for requests to collocate equipment and 90 days for other requests.
- Flexibility and additional time is allowed for small municipalities (fewer than 50,000 residents).
- Empowers the FCC to grant flexibility by issuing a one-time 30-day waiver of the timeframes required for action upon a request by a state or local government.
- Fees must be publicly disclosed, competitively neutral, technology neutral, nondiscriminatory and based on actual and direct costs.

5G Realization Challenges

Business

Application

mmWave

Ultra High Capacity

- Where do we need it?

Home or Business

- Typical usage is on WiFi
→ 5G Fixed Wireless
can enable this faster

Concern

- Most of the high demand areas are already connected

Per a recent study done on one of Tier-1 network provider it will cost 2X on average to connect a home using 5G mmWave.

- *Does this mean the real play for mmWave is high demand venues only ?*
- *For T-Mobile it makes sense as it can enable them to provide other service which Verizon and AT&T already have.*

Sub-6GHz

High Capacity

- Solves immediate capacity needs

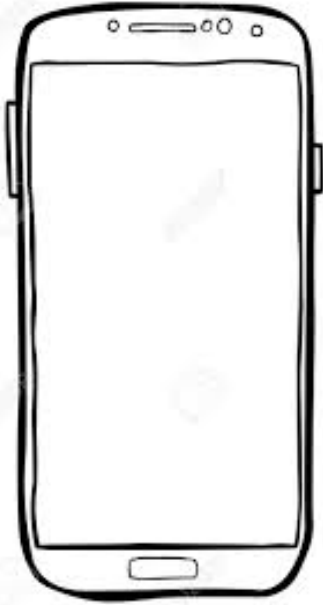
Everywhere

- Provides relieve to current 4G network, device penetration will take time though.

Concern

- May not enough capacity to millions and millions of IoT and machine type communication

Killer App – For Me



We wear it

The next evolution of communication where we don't need to hold a phone in our hands.